



**Hewlett Packard  
Enterprise**

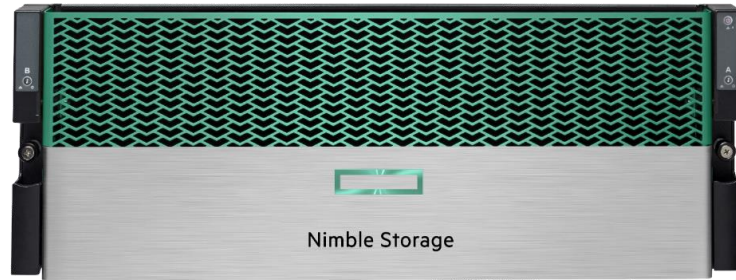
# **HPE Nimble Storage Starterkits for Belux**

**Valid until end of October 18**

# Nimble Gen 5 starter kits

## 3 selected models across All-Flash and Adaptive-Flash Storage

Reference OPG for BELUX: 95947708



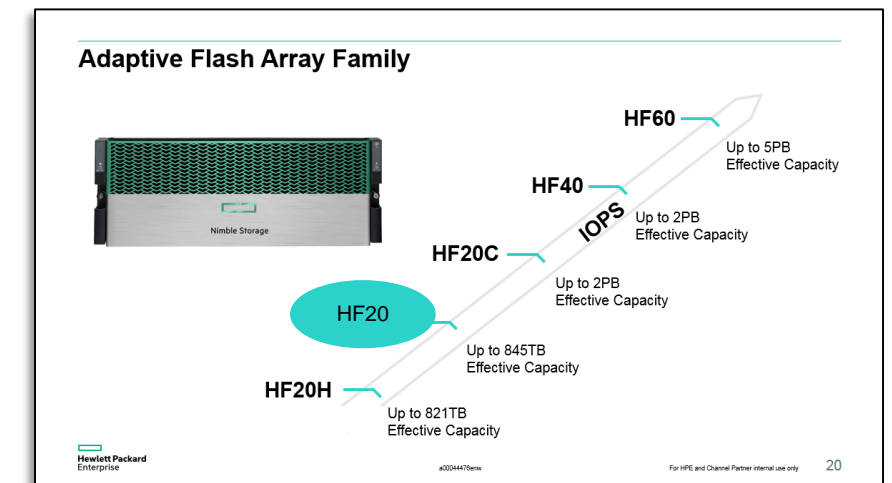
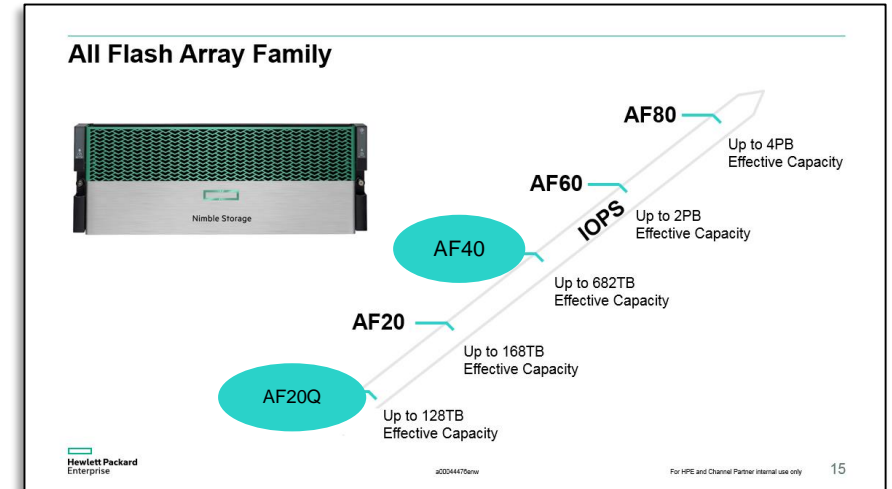
3 Models available as promo

- All Flash AF20Q
- All Flash AF40
- Adaptive Flash HF20

Starter kit selection from across entire portfolio :

- Selected models span from 22500 IOPS to 125000 IOPS
- Start as of 6TB RAW capacity, larger models capable to 4075 TB effective capacity [assumes 5:1 data reduction from deduplication and compression]<sup>1</sup>

<sup>1</sup> Depends on effective deduplication and compression rates. Not all models offer the same scalability

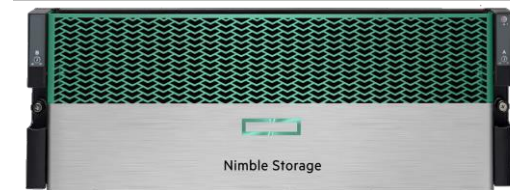


# Entry All-Flash Storage Starterkit

**24.630,-€ or 3.328€ /GB or 0.092€ /GB and month\*** (indicative buy price for the partner)

- All Flash Arrays that deliver up to 220% better price-performance<sup>3</sup>
- New entry level model **starts at 6TB raw capacity**
- Guaranteed **six-nines** availability<sup>1</sup>
- Close the app-data gap with **the power of HPE InfoSight.**

## HPE Nimble AF20Q 5.76 TB Flash



**22'500 IOPS**

### Tech details:

- HPE Nimble Storage AF20Q All Flash Dual Controller
- 5,76TB Flash Bundle
- 3TB usable capacity after RAID (triple RAID parity)
- **7.4 TB effective usable capacity with 2.5:1 data reduction\***
- 4x 16Gb FC, 4x 1/10GBASE-T
- 4U rack units, 36kg
- 1968 BTU/h, Power 600W

\*The effective storage capacity with data reduction varies depending on data type. Based on HPE Nimble installed base Infosight data, data reduction is very likely to be at least 2:1. Already encrypted or compressed data is not suitable for data reduction. Local Nimble specialist can assist with information.

Part Nbr	Opt Code	HPE Nimble AF20Q All Flash CTO Base Array	Qty
Q8H73A		HPE NS AF20Q All Flash CTO Base Array	1
Q8B90B		HPE NS 2x16Gb FC 2p FIO Adptr Kit	1
Q8G27B		HPE NS NOS Default FIO Software	1
Q8H78A		HPE NS AF20Q R2 5.76TB FIO Flash Bndl	1
Q8J27A		HPE NS C13 to C14 FIO Power Cord	2
HT7A1A3		HPE NS 3Y NBD Parts Exchange Support	1
HT7A1A3	ZEA	HPE NS AF20 All Flash Base Array Supp	1
HT7A1A3	ZF0	HPE NS AF20Q R2 5.76TB Flash Supp	1
HT7A1A3	ZG1	HPE NS 2x16Gb FC 2p Adptr Supp	1

<sup>1</sup> HPE Get Six Nines Guarantee: <https://www.hpe.com/h20195/v2/Getdocument.aspx?docname=a00026086enw>

<sup>2</sup> Estimate Street price excl. Taxes

<sup>3</sup> Based on HPE Engineering performance tests and measurements versus the previous generation of HPE Nimble Storage All Flash arrays

\*36 months

# Adaptive Flash Storage Starterkit

**26.758,-€** or 0.656€ /GB or 0,018€ /GB and month\* (indicative buy price for the partner)

- **Most efficient hybrid array.** Inline always-on deduplication available in Adaptive Flash models
- **For mixed, primary workloads** with cost-efficient flash performance
- **Enhanced Data Protection,** near-instant restore and DR
- Write to disk at **flash speeds**
- Guaranteed **six-nines** availability<sup>1</sup>

**HPE Nimble HF20**  
21TB Hybrid + 1.44 TB Flash



**22'500 IOPS**

Tech details:

- HPE Nimble Storage H240 Adaptive Dual Controller
- 9% Flash to Disk Ratio, 21T HDD bundle
- 16,3TB usable capacity after RAID (triple RAID parity)
- **40.8 TB effective usable capacity with 2.5:1 data reduction\***
- 4x 10GbE, 4x 1/10GBASE-T
- 4U rack units, 48kg
- 2460 BTU/h, Power 750W

\*The effective storage capacity with data reduction varies depending on data type. Based on HPE Nimble installed base Infosight data, data reduction is very likely to be at least 2:1. Already encrypted or compressed data is not suitable for data reduction. Local Nimble specialist can assist with information.

Part Nbr	Opt Code		Qty
		HPE Nimble HF20 Hybrid CTO Base Array	
Q8H72A		HPE NS HF20 Hybrid CTO Base Array	1
Q8B68B		HPE NS HF20/20C Hybrid 21TB FIO HDD Bndl	1
Q8B88B		HPE NS 2x10GbE 2p FIO Adptr Kit	1
Q8G27B		HPE NS NOS Default FIO Software	1
Q8J27A		HPE NS C13 to C14 FIO Power Cord	2
Q8J28A		HPE NS HF20 1.44TB FIO Cache Bndl	1
HT7A1A3		HPE NS 3Y NBD Parts Exchange Support	1
HT7A1A3	ZEB	HPE NS HF20 Hybrid Base Array Supp	1
HT7A1A3	ZE5	HPE NS HF20 1.44TB Cache Supp	1
HT7A1A3	ZED	HPE NS HF20/20C Hybrid 21TBHDD Bndl Supp	1
HT7A1A3	ZET	HPE NS 2x10GbE 2p Adptr Supp	1

<sup>1</sup> HPE Get Six Nines Guarantee: <https://www.hpe.com/h20195/v2/Getdocument.aspx?docname=a00026086enw>

<sup>2</sup> Estimate Street price excl. Taxes

\*36 months

# Flash performance Storage Starterkit

**45.963,-€ or 2.207€ /GB or 0,061€ /GB and month\*** (indicative buy price for the partner)

- Perfect combination of **flash storage** and **predictive analytics**
- Deliver up to 220% better price-performance<sup>4</sup>
- Guaranteed **six-nines** availability<sup>1</sup>
- HPE Store More Guarantee delivers **more effective capacity** per terabyte of raw flash than competitive all-flash arrays.<sup>5</sup>
- Predictive flash storage smart enough to **make 86% of problems disappear**<sup>3</sup>

## HPE Nimble AF40 11.52 TB Flash



**125'000 IOPS**

### Tech details:

- HPE Nimble Storage AF40 All Flash Dual Controller
- 11,52TB Flash Bundle
- 8,3TB usable capacity after RAID (triple RAID parity)
- **20.8TB effective usable capacity with 2.5:1 data reduction\***
- 4x 10GbE, 4x 1/10GBASE-T
- 4U rack units, 36kg
- 2624 BTU/h, Power 800W

\*The effective storage capacity with data reduction varies depending on data type. Based on HPE Nimble installed base Infosight data, data reduction is very likely to be at least 2:1. Already encrypted or compressed data is not suitable for data reduction. Local Nimble specialist can assist with information.

Part Nbr	Opt Code	HPE Nimble AF40 All Flash CTO Base Array	Qty
Q8H41A		HPE NS AF40 All Flash CTO Base Array	1
Q8B90B		HPE NS 2x16Gb FC 2p FIO Adptr Kit	1
Q8G27B		HPE NS NOS Default FIO Software	1
Q8H47A		HPE NS AF40 R2 11.52TB FIO Flash Bndl	1
Q8J27A		HPE NS C13 to C14 FIO Power Cord	2
HT7A1A3		HPE NS 3Y NBD Parts Exchange Support	1
HT7A1A3	ZFF	HPE NS AF40 All Flash Base Array Supp	1
HT7A1A3	ZG1	HPE NS 2x16Gb FC 2p Adptr Supp	1
HT7A1A3	ZGL	HPE NS AF40/60/80 11TB Flash Upgr Supp	1

<sup>1</sup> HPE Get Six Nines Guarantee: <https://www.hpe.com/h20195/v2/Getdocument.aspx?docname=a00026086enw>

<sup>2</sup> Estimate Street price excl. Taxes

<sup>3</sup> Based on actual customer data collected by the HPE Nimble Storage Support organization.

<sup>4</sup> Based on internal HPE product comparisons

<sup>5</sup> Based on HPE Engineering performance tests and measurements versus the previous generation of HPE Nimble Storage All Flash arrays

\*36 months

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# How to

– What do I need to do to use this promo ?

In OCA there are configgs that can be used

**AF20Q UCID: 5112461478-01 ( Solution Level )**

**HF20 UCID: 5112461464-01 ( Solution Level )**

**AF40 UCID: 5112460909-02 ( Solution Level )**

For pricing and ordering, add the configuration to IQ and refer to the Promotion with OPG **95947708**.

**Please note that NBO is not eligible for promotion.**



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**Thank you**